

**BRIEFLY**

**Jeff library plans magic show this evening**

The Jeffersonville Branch Library, 211 E. Court Ave., is holding a free magic show at 7 p.m. today. Don Miller will perform. For more information, call 285-5632.

**IUS planning two programs**

Indiana University Southeast, 4201 Grant Line Road in New Albany, is offering these programs:

► **Entrepreneur Training Workshop:** 5:30 to 8:30 p.m. Tuesdays, tomorrow through May 29. Topics include planning and research, legal concerns, marketing basics, financing the business and money management. The cost is \$129. To register, call 941-2325 or go to [www.ius.edu/business](http://www.ius.edu/business).

► **"Morality of Terrorism" program:** 7:30 p.m. tomorrow. Sponsored by the philosophy department. Panelists include Bryan Hall, assistant professor of philosophy; Jessica Lutz, philosophy major; and Curtis Peters, professor emeritus of philosophy. They will discuss terrorism and the "just war" theory, terrorism and human rights, and ethics of the war on terrorism. The program is free. For more information, call 941-2382.

**Red Cross plans various classes**

The American Red Cross Buffalo Trace Service Center is offering these classes at Georgetown Christian Church, 9420 Ind. 64:

► **Adult CPR/AED:** 9 a.m. to 1 p.m. Wednesday.

► **Bloodborne pathogens:** 1:30 to 2:30 p.m. Wednesday.

► **Infant/child CPR and child AED:** 9 a.m. to 12:30 p.m. Thursday.

► **First Aid, Asthma and Auto Injector class:** 1 to 3:30 p.m. Thursday.

Registration is required. Call 951-2288.

**Retirement-planning workshop Wednesday**

Greater Clark County Adult and Continuing Education is offering a retirement-planning workshop from 7 to 8 p.m. Wednesday at Jeffersonville High School, 2315 Allison Lane. It's free, but registration is required. Call 288-4821, Ext. 225.

**Senior center plans various programs**

The Guerin Woods Senior Center, 1100 Cristiani Way in Georgetown, is offering programs for ages 55 and older:

► **Safety Net prescription medication assistance program:** 1 to 3 p.m. Thursday.

► **Exercise:** 9 a.m. to 2 p.m. Friday, next Monday and April 17.

► **Make a Derby Hat for the center's Oaks and Derby Day Party in May:** 10 a.m. to noon Friday. The cost is \$2. Registration required.

► **Corn toss:** 1 to 3 p.m. Friday.

► **Walking club:** 10 to 11 a.m. next Monday.

► **American Red Cross Preparing for Spring Weather program:** 11 a.m. to noon next Monday.

► **Euchre and bridge:** 6 to 8 p.m. next Monday.

► **LifeSpan Resources Nutrition bingo:** 1 p.m. April 17.

Call 951-1790.

**Program on Utah will be Thursday**

The Knob and Valley Audubon Society will feature "Wild Utah: America's Red-rock Wilderness" at 7 p.m. Thursday at Endris Lodge in Lapping Park, 2402 Green Tree North, Clarksville.

The speaker is Bob Brister of Southern Utah Wilderness Alliance Interregional Outreach Director. For more information, e-mail Brister at [bob@suwa.org](mailto:bob@suwa.org).

**Cave Hill Cemetery trip is Thursday**

The YMCA of Southern Indiana Active Older Adults group is offering a trip to Cave Hill Cemetery at 9:45 a.m. Thursday.

Meet at the YMCA, 4812 Hamburg Pike in Jeffersonville. The group will have lunch at Spinelli's Pizza and return at 2.

The cost is \$12. Bring money for lunch. Registration is required. Call 283-9622.

# Around Indiana

DAILY NEWS REPORT

**B3**

**MONDAY**  
APRIL 9, 2007

**COMMUNITY NEWSMAKER | JORGE LANZ**

## Engineer finds destiny at Clarksville firm

By Ben Zion Hershberg  
[bhershberg@courier-journal.com](mailto:bhershberg@courier-journal.com)  
The Courier-Journal

Although engineer Jorge Lanz likes to leave nothing to chance professionally, he makes no bones about the role chance has played in his life — guiding his family from his native Cuba to Colombia in time to avoid the fighting that put Fidel Castro in power in 1959.

His family later moved to Puerto Rico, where Lanz spent his teen years mostly surfing and playing music — including guitar and percussion, which he still loves.

Then, he and a friend in Puerto Rico who had spent time at the old Kentucky Military Institute in Lyndon decided in the mid-1970s to come to Louisville for a summer. Lanz ended up staying and enrolling in the Speed Scientific School at the University of Louisville, where he earned bachelor's and master's degrees in civil engineering.

"It was absolutely by chance," Lanz said, explaining that he hadn't heard of Louisville when he was growing up.

While at the Speed school, the job-placement office helped him find work with a small engineering firm in Clarksville, Jacobi and Toombs. He has never left.

He also met his wife, Teresa, a Louisville native, by chance, through his roommate's Colombian girlfriend when he was at school.

"It's just destiny," he said — no rhyme, reason or plan leading him more than 1,800 miles from Ponce, Puerto Rico, to becoming majority owner and president of the firm now known as Jacobi, Toombs and Lanz.



By Michael Hayman, The Courier-Journal

Jorge Lanz came to Louisville from Ponce, Puerto Rico, in the mid-1970s. He got a job at a small engineering firm in Clarksville and never left. He is now majority owner and president of Jacobi, Toombs and Lanz.

The firm had five employees when Lanz started in 1977. It now has 32 employees and gross revenue of about \$3 million a year.

The majority of the company's designs for roads, sewage facilities, drainage projects and surveying come from Clark and Floyd counties, Lanz said, with perhaps a fifth of the revenue coming from Louisville, where the Metropolitan Sewer District and the Louisville Water Co. are clients. The firm has a second office in downtown Louisville.

Those who have worked with Lanz and his firm over the years say there's nothing random about the company's steady growth.

"He is very highly organized," Charlestown Mayor Mike Hall said, "and he has a great staff."

Lanz also is responsive to questions, Hall said, and always calls back with information whether it's late at night or on weekends.

Lanz also can woo a crowd at a public meeting when he needs to, Hall said, explaining complex projects in layman's terms — a gift not shared by all engineers.

"He's quick on his feet," Hall said.

Lanz also can tell politicians to behave like statesmen when he sees political posturing that might endanger a public project, Clark County Attorney

Dan Moore said.

"I've seen him say, 'Cut the bull and let's get back to the project,'" Moore said.

"On occasion, he can have a hot temper," said Rick Dickman, Clarksville's director of redevelopment. But when it comes to discussing the intricacies of a development plan, "he will listen."

And the results are good, Dickman said, referring to the firm's redesign of the Lewis and Clark Parkway, a major artery in Clarksville, as an example of a road that was often clogged by cars waiting to make turns. Since the engineering firm's redesign, Dickman said, "it has no bottlenecks now."

Lanz said he believes his

company's steady growth is a result of its detailed knowledge of the area, the good engineers and support employees who work there and its responsiveness to clients, who largely are the area's political leaders.

"A long time ago we learned customer service is a huge deal," Lanz said.

That means it's important when a client has a question "to be there and make sure things are done right," he said.

That gives his company an edge over larger engineering firms farther away that might seek business in Southern Indiana. Once the project is completed, such firms can be difficult to reach, he said.

To maintain his company's growth and to give its younger engineers a chance for more financial and professional development, Lanz is planning to open an office in Indianapolis this year.

Asked why that market is important, he cited the \$60 million estimate of what it may cost to make long-term improvements needed to fix downtown Jeffersonville's recurring sewer problems.

Eliminating overflows of storm water and sewage in Indianapolis is expected to cost \$1 billion, Lanz said. Getting a share of that business will offer his company a chance to go from defense to offense since "people are always coming down here to take our clients," he said.

Hall said he believes Lanz and his colleagues will do well in Indianapolis.

"As long as they keep the personal touch they have now, they will be successful," he said.

Reporter Ben Hershberg can be reached at (812) 949-4032.

## Clarksville fire damages building with 3 businesses

The Courier-Journal

An early-morning fire yesterday damaged three businesses and a vacant space in the Cedar Point Center on Ind. 131 W near Our Lady of Providence High School in Clarksville. No injuries were reported.

The rear exterior of the building was most severely damaged, with smoke and water damage inside, said Jim Black, the building's owner.

The damaged businesses were a tax-preparation company, an insurance company and CD Grafix.

By late yesterday afternoon, posters offering a reward for information about the fire were attached to the burned remains of a rear deck.

The Clarksville Fire Depart-



The rear exterior of the Cedar Point Center suffered the most damage in a fire early yesterday, said Jim Black, the Clarksville building's owner. "It's going to be a pain to deal with," he said.

ment said the cause is still undetermined.

"It's going to be a pain to deal with," Black said after

boarding up doors and getting water out of the basement. "It has been already."

His son, Jared Black, swept



Photos by Sam Ushaw Jr., The Courier-Journal

Jared Black, 22, swept up broken glass outside the building owned by his father. Three businesses and a vacant space were damaged.

up broken glass at the front of the stores.

Jim Black said the building is insured.

The fire call came in at 4:39 a.m. and the fire was under control by 5:40 a.m., according to Clark County dispatchers.

## AMPATH | Retired IU professor helps lead fight against AIDS in Kenya

Continued from B1

ic miracle."

Now Mamlin and his easy-to-replicate project have been nominated for a Nobel Peace Prize.

Mamlin's vision for dealing with the problem took shape in a program named The Academic Model for Prevention and Treatment of HIV/AIDS.

Known as AMPATH, the program has helped 43,000 people and each month reaches 2,000 more.

Funded with public and private donations, the program operates 19 clinics within clinics owned by the Kenyan government. It has about 900 employees, including a handful of Americans.

By U.S. standards, the clinics are spartan. But from the moment patients walk in, they are in the care of a team that will offer education, medicine and follow-up help.

The battle against AIDS includes public health campaigns similar to the ones conducted here. The program might bring in a band or hold a soccer match to draw fans to talks about

AIDS prevention and treatment. As many as 1,000 people might be tested for HIV in a single day at such events.

But the program doesn't stop with treatment and education. It also provides food to 30,000 people a month. And at four of its sites, it supplies 1,500 orphans with school clothes and food.

The program is drawing attention because the systematic approach Mamlin developed could work anywhere.

"This model can be replicated throughout the developing world and thus put a halt to a pandemic that may soon pass the Black Death," the Nobel nomination letter reads. It was written by two political science professors, Scott Pegg at Indiana University-Purdue University Indianapolis and David Mason at Butler University.

Mamlin's program is a dramatic expansion of the Indiana University-Kenya Partnership, which was created in 1989 to help train Kenyan medical personnel and deliver care "to the poorest of the poor," said Dr. Robert Einterz, the director of the Indianapolis-based pro-

**HOW TO HELP**

To donate to the IU-Kenya Partnership's AMPATH program, send checks to Indiana University Foundation-Kenya, Wishard Memorial Hospital, OPW-M200, 1001 W. 10th St., Indianapolis, IN 46202.

More information about the partnership and AMPATH can be found at [www.iukenya.org](http://www.iukenya.org).

gram and associate dean for international programs at the IU School of Medicine.

Each AMPATH clinic has a team built around two clinical officers, similar to physician's assistants, two nurses and a nutritionist. Community outreach workers check up on patients and their families.

Doctors at Moi University in Kenya and from IU keep an eye on the clinics and are available by phone if needed.

AMPATH also offers patients job training, farming tips and small loans to start businesses. The goal is to help them not only survive AIDS but to become self-sufficient.

Mamlin is one of the few people with the experience to

create such a complete system to treat AIDS.

He built a career over 25 years as chief of medicine at Wishard Memorial Hospital in Indianapolis and chief of the division of general medicine at the IU School of Medicine. During that time, he helped establish a network of eight health clinics in Indianapolis providing care for the poor.

He coupled a reputation for kindness with near-irresistible powers of persuasion.

Mamlin, 71, now works in Kenya 11 months out of the year. He spends the other month in Indianapolis and in North Carolina, where he has family. Mamlin credits Indianapolis and the IU School of Medicine for making AMPATH what it is today.

"I find encouragement that thousands around this world are responding faithfully to some of the real pain suffered by so many," Mamlin wrote in an e-mail message in response to a question about the Nobel nomination. "While much of this pain is physical, the real tragedy is the loss of hope in single individuals."

"When any of us find a moment in our lives when we can relieve pain and restore hope, we have already won the Nobel Peace Prize."

**HAAS JEWELERS**

beyond expectation

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